

**CAREER SUMMARY & CURRENT RESPONSIBILITIES**

**W. Michael Lewis, CCIM, SIOR**  
**President**

Mr. Lewis formed the Lewis Group in 2000 after sixteen years as a commercial real estate broker with several local and national commercial real estate companies including Cushman & Wakefield. Mr. Lewis was also a principal and one of the two founding brokers for the local Colliers affiliate.

Mr. Lewis' practice has focused on acquisitions and dispositions for corporate clients. In his eighteen year career, Mr. Lewis has sold or leased in excess of 60 million square feet of industrial space and over 2000 acres of land for clients such as Fisher Scientific, Fed Ex, General Electric, Georgia-Pacific, Panattoni Development, Philips, U.S. Postal Service, SYSCO, Bristol-Myers Squibb, Verizon, and more. Mr. Lewis has been involved with the site location for four projects in North Carolina in the last eight years whose dollar value exceeded \$100 million.

During his career, Mr. Lewis has been recognized for his work with numerous awards including the Carolinas Chapter of SIOR Largest Industrial Transaction in 1995, 1997, 1999, 2000, 2003 and 2005. He earned the REDY Awards/Deal of the Year for the Largest Office Transaction in 1998 and the same award for the Largest Industrial Transaction in 1999.

Mr. Lewis holds both the Certified Commercial Investment Member (CCIM) and Society of Industrial and Office REALTORS (SIOR) designations. He is a past president of the Carolinas Chapter of SIOR, which encompasses North and South Carolina and is the third largest chapter in the world.

Mr. Lewis is a graduate of the University of North Carolina-Chapel Hill and attended Episcopal High School in Alexandria, Virginia

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**EXPERIENCE**

**The Lewis Group/CORFAC INTERNATIONAL, Raleigh, NC**

2000-Present

*President*

Mr. Lewis formed The Lewis Group and is President of the corporation. Mr. Lewis is actively involved in assignments on behalf of his corporate clients for site acquisition and disposition as well as consultation services. Mr. Lewis is also responsible for sales and leasing of commercial and industrial real estate.

**Colliers Pinkard, Raleigh-Durham, NC**

1999-2000

*Executive Vice President/Principal*

Industrial and Office Leasing and Sales



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**W. MICHAEL LEWIS, CCIM, SIOR****PROFESSIONAL PROFILE**

<b>Commercial Carolina Corporation</b> , Raleigh-Durham, NC <i>Vice President</i> Industrial and Office Leasing and Sales	1994-1999
<b>Hagan Properties Incorporated</b> , Raleigh-Durham, NC <i>Broker-in-Charge</i>	1990-1994
<b>Cushman &amp; Wakefield</b> , Raleigh-Durham, NC <i>Industrial/Technology Group Broker</i>	1984-1990

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**EDUCATION**

<b>University of North Carolina</b> , Bachelor of Arts, History	1983
<b>Certified Commercial Investment Member (CCIM)</b>	1993
<b>Society of Industrial and Office Realtors (SIOR)</b>	1994

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**ORGANIZATIONS & AWARDS**

Largest Industrial Transaction – Carolinas Chapter SIOR	2005
Largest Chapter Referral – Carolinas Chapter SIOR	2003
Largest Industrial Transaction – Carolinas Chapter SIOR	2003
Largest Industrial Transaction – REDY Awards/Deal of the Year	2003
Largest Chapter Referral – Carolinas Chapter SIOR	2000
Largest Number of Chapter Referrals – Carolinas Chapter SIOR	2000
Largest Industrial Transaction – Carolinas Chapter SIOR	2000
Largest Industrial Transaction – REDY Awards/Deal of the Year	1999
Largest Office Transaction – Carolinas Chapter SIOR	1998
Largest Office Transaction – REDY Awards/Deal of the Year	1998
Largest Industrial Transaction – Carolinas Chapter SIOR	1997
Largest Industrial Transaction – Carolinas Chapter SIOR	1995

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**PROFESSIONAL AFFILIATIONS**

<b>Member of the Society of Industrial and Office Realtors (SIOR)</b> <i>Industrial Specialist Designation</i>	1994-Present
President – Carolinas Chapter	2000
Vice President – Carolinas Chapter	1999
Secretary- Carolinas Chapter	1998
<b>Triangle Commercial Association of Realtors</b>	1997-Present
<b>Commercial Investment Real Estate Institute</b> <i>Certified Commercial Investment Member</i>	1993-Present



<b>North Carolina Real Estate Broker's License</b>	1989-Present
<b>North Carolina Economic Developers Association (NCEDA)</b>	1985-Present
<b>National Association of Realtors</b>	1984-Present
<b>North Carolina Association of Realtors</b>	1984-Present
<b>Raleigh Board of Realtors</b>	1984-Present

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